



Igniting Learning & Confidence Through Entrepreneurship



NFTE OVERVIEW

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Network for Teaching
Entrepreneurship



Inspire, Ignite!



Our Mission

NFTE ignites the entrepreneurial mindset with unique learning experiences that empower students to own their future.



Our Vision

Every person owns their future



Our Purpose

Lead the global movement for equitable access to entrepreneurship education.



Our Values

We value entrepreneurial thinking, hard work, equity, respect, creativity, collaboration, honesty, quality, transparency, and accountability.



Who We Are

Network for Teaching Entrepreneurship (NFTE) is a global nonprofit founded in 1987 that provides high-quality entrepreneurship education to middle school, high school, and postsecondary students to young people from underserved communities.

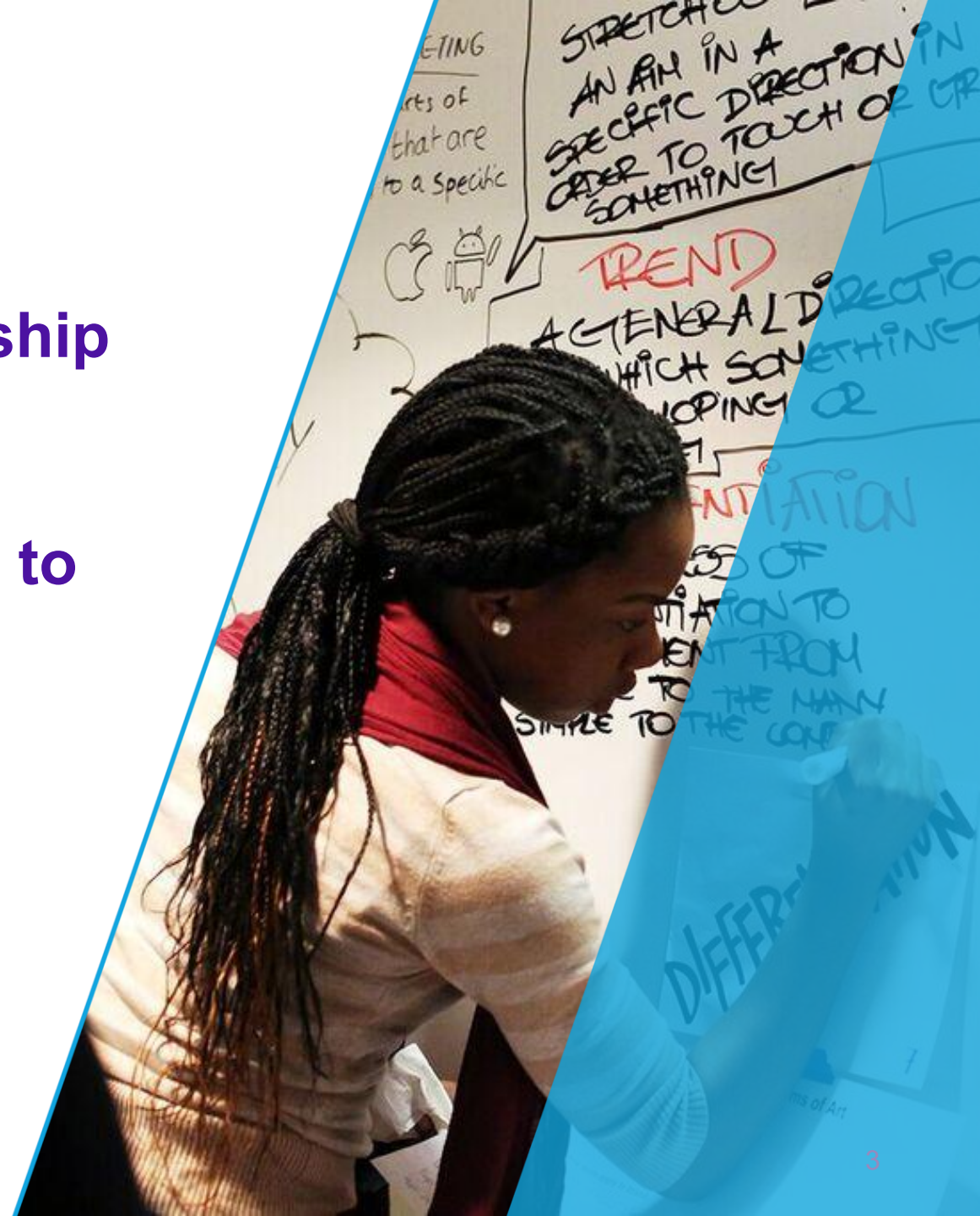
We bring the power of entrepreneurship to students, regardless of family income, community resources, special needs, gender identity, race, or ethnicity.



Network for Teaching Entrepreneurship (NFTE) ignites the entrepreneurial mindset with unique learning experiences that empower students to own their futures.

- Focus on young people ages 11 to 24 in under-resourced communities
- Work in school districts with free and reduced lunch (FRL) eligibility rate of 50%+
- Majority of partner schools average 70%-80% FRL rates

nfte.com



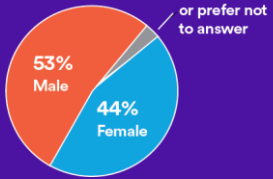
1,400,000 Students Educated Since 1987

WHO

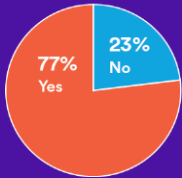
72,000

Student goal: 2025-26

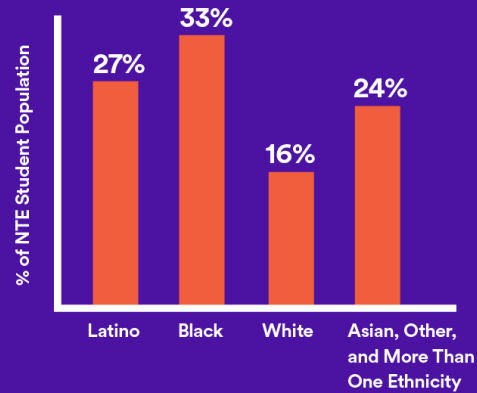
Gender



FRL Eligible



Race/Ethnicity



WHERE

Find NFTE in...

- High schools
- Middle schools
- Summer camp programs
- Postsecondary institutions
- Community-based organizations



24 U.S. states served

28 Countries served

7 U.S. regions, including Capital, Mid-Atlantic, Midwest, New England, South, Southeast, and West

WHAT 11 programs:

- World Series of Innovation
- Entrepreneurship Essentials
- Startup Tech
- Entrepreneurship 1
- Entrepreneurship 2
- Exploring Careers
- Fundamentals of Entrepreneurship
- BizCamp
- ESB Prep
- Start it Up!
- Teach To Work



[NFTE.com/programs](https://nfte.com/programs)

HOW

NFTE program Delivery options:

- In-school
- Out-of-school
- In-person
- Online
- Hybrid (online + in-person)



6,259
NFTE
volunteers
in 2024-25



15,000
Hours of
volunteerism
invested in 2024-25
NFTE classrooms
and programs

FY26 REGIONAL GOALS



| Region | Students | Teachers | Districts | Partners |
|--------------|---------------|------------|-----------|------------|
| Capital | 3,500 | 47 | 4 | 30 |
| Mid-Atlantic | 3,370 | 46 | 12 | 35 |
| Midwest | 5,600 | 60 | 23 | 63 |
| New England | 1,400 | 26 | 7 | 17 |
| Southeast | 40,000 | 60 | 20 | 525 |
| South | 4,600 | 325 | 7 | 25 |
| West | 2,000 | 41 | 14 | 33 |
| Global | 11,000 | 92 | -- | -- |
| Total | 72,163 | 697 | 87 | 728 |

FY26 ADDITIONAL STUDENT REACH



| Program | Students |
|--|---------------|
| World Series of Innovation | 6,000 |
| IBM SkillsBuild | 2,000 |
| Certiport Entrepreneurship Small Business Prep | 15,000 |
| Everfi – Venture | 70,000 |
| Total | 93,000 |

Activating the Entrepreneurial Mindset

NFTE empowers youth to approach the world with an **innovator's eye and a founder's grit**, not only during the NFTE course but for the rest of their lives. **An entrepreneurial mindset prepares young people for success throughout life.**



Initiative & Self-Reliance

The power to take ownership without input or guidance and to work through obstacles independently.



Flexibility & Adaptability

The ability and willingness to change actions and plans to overcome present and future challenges.



Communication & Collaboration

The ability to clearly express ideas to an intended audience, including persuading others to work towards a common goal.



Creativity & Innovation

The ability to think of ideas and create solutions to problems without clearly defined structures.



Future Orientation

An optimistic disposition with a focus on obtaining the skills and knowledge required to transition into a career.



Critical Thinking & Problem Solving

The process of applying higher-level, process-oriented thinking skills, and of transitioning that reasoning to decision making.



Opportunity Recognition

The practice of seeing and experiencing problems as opportunities to create solutions.



Comfort with Risk

The capacity to move forward with a decision despite inevitable uncertainty and challenges.

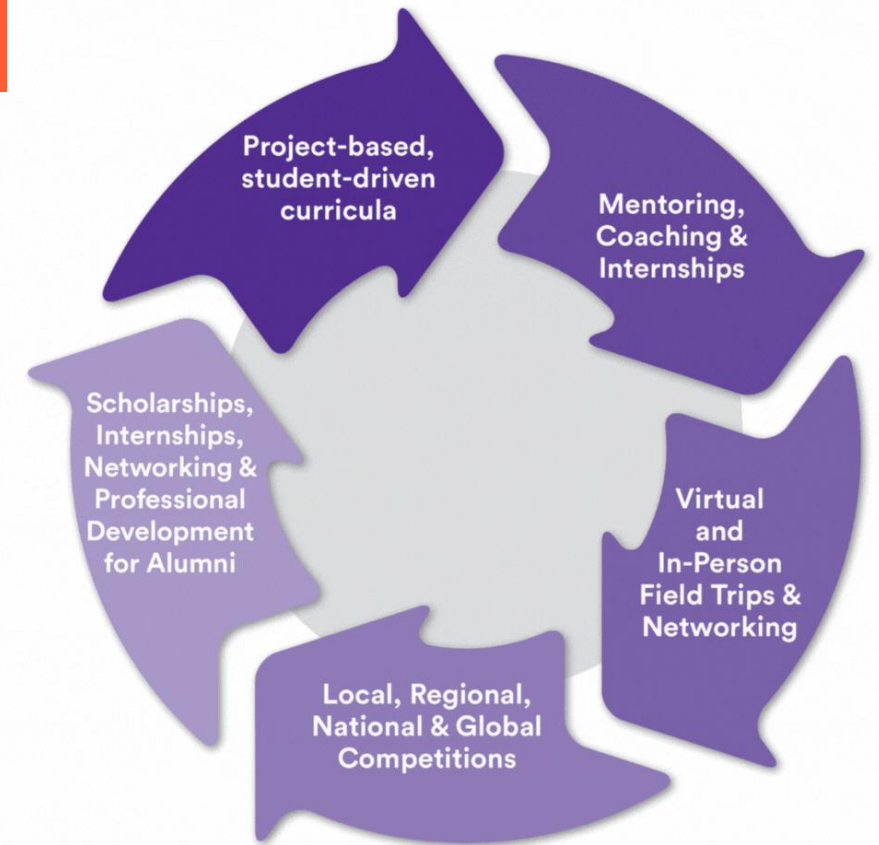
In partnership with the *Educational Testing Service (ETS)*, NFTE has developed the **Entrepreneurial Mindset Index** – a valid assessment to measure mindset growth. We thank **EY** for its signature support of this effort.

THE NFTE EXPERIENCE

Real-world learning that builds future-ready skills

During the NFTE program, **STUDENTS:**

- **Identify a need** in their own lives or communities
- **Ideate and generate innovative ideas** for products or services
- **Develop, launch, and operationalize business plans** for their startup ideas
- **Connect with national and global business leaders** for mentoring, coaching, and field trips
- **Pitch their ideas** and plans at local, regional, national, and worldwide competitions
- **Receive continuous support in pursuit of post-secondary studies, business startup, and career success.**



THE RESULT

NFTE cultivates youth equipped with high-value skills, ready for lucrative opportunities in sought-after careers and needed for business startup.

1.4+ million young people served

90% of employers say the workforce needs the entrepreneurship skills that NFTE teaches.



Bruce & Glen Proctor, NFTE alumni
Business: BruceGlen

10%
more

Alumni earn 10% more than non-NFTE peers (*despite coming from low-income communities*)

3
out of
4

3 out of 4 alumni are satisfied with their careers

25%

25% of NFTE graduates go on to start or run at least one small business

Volunteerism (in person and virtual)

Volunteering with NFTE students is a rewarding experience. **Volunteers increase learning and impact.**

Students who work with volunteers score higher on the NFTE program knowledge assessment and have greater rates of business startup!



Guest Speaker

Share your professional development story, lead a career awareness session or teach a specific lesson as a subject matter expert to highlight business concepts and inspire innovative ideas

Sessions may be individual or panel discussions



Coach & Advisor

Help students strengthen various aspects of their business canvas and pitch deck, hone financials and marketing plans, practice presentation skills, and work through other individual challenges

Sessions may be individual or panel discussions.



Events & Field Trips

Host students at your company to connect the classroom to workforce pathways; participate in Innovation Days and Youth Entrepreneurship Summits

Typically includes guest speaking, workshops, coaching sessions



BizPlan Judge

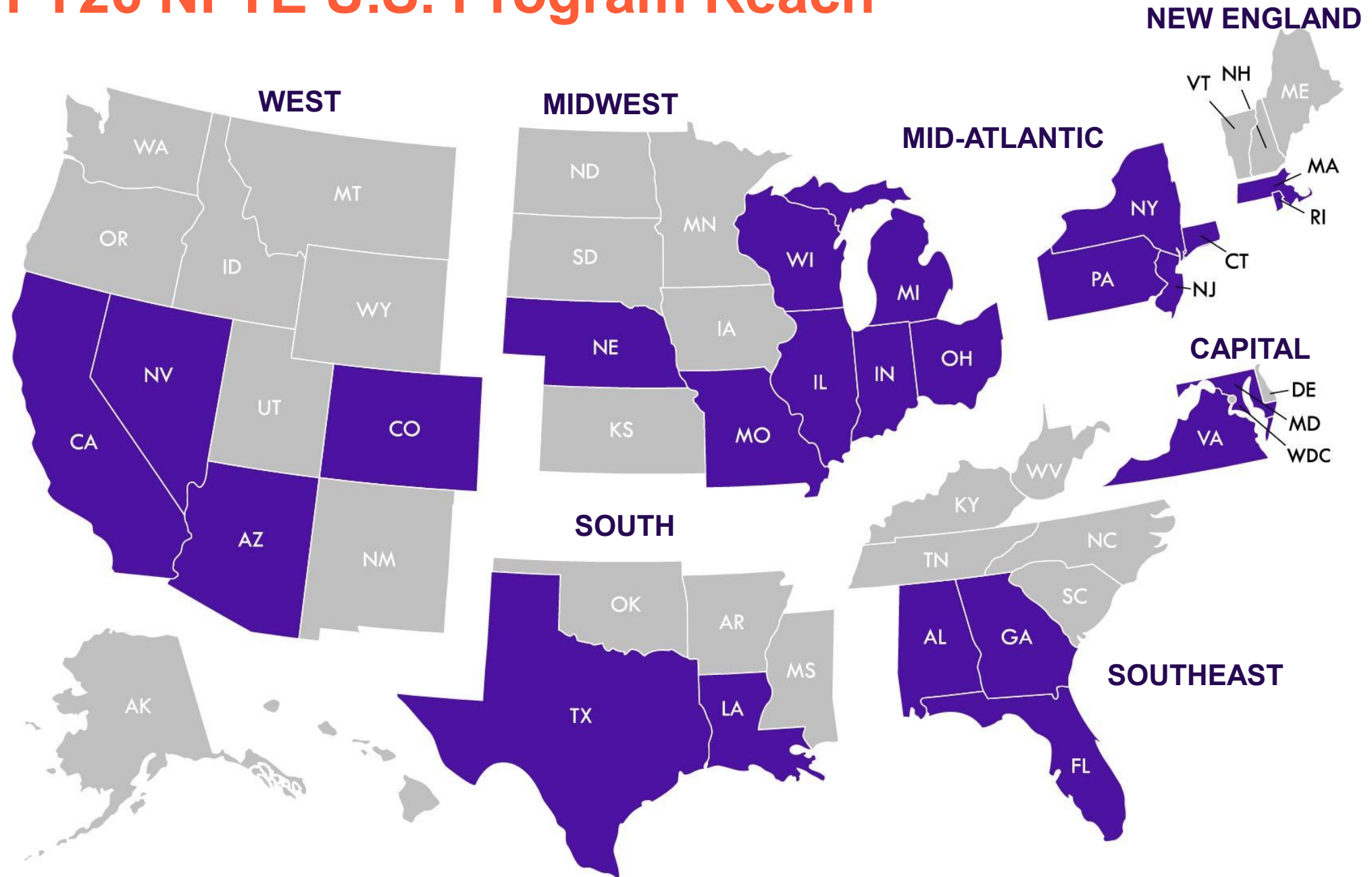
Panels of business professionals evaluate business pitches (the final demonstration of learning), provide feedback on content and delivery and network with students

Classroom, regionals, nationals

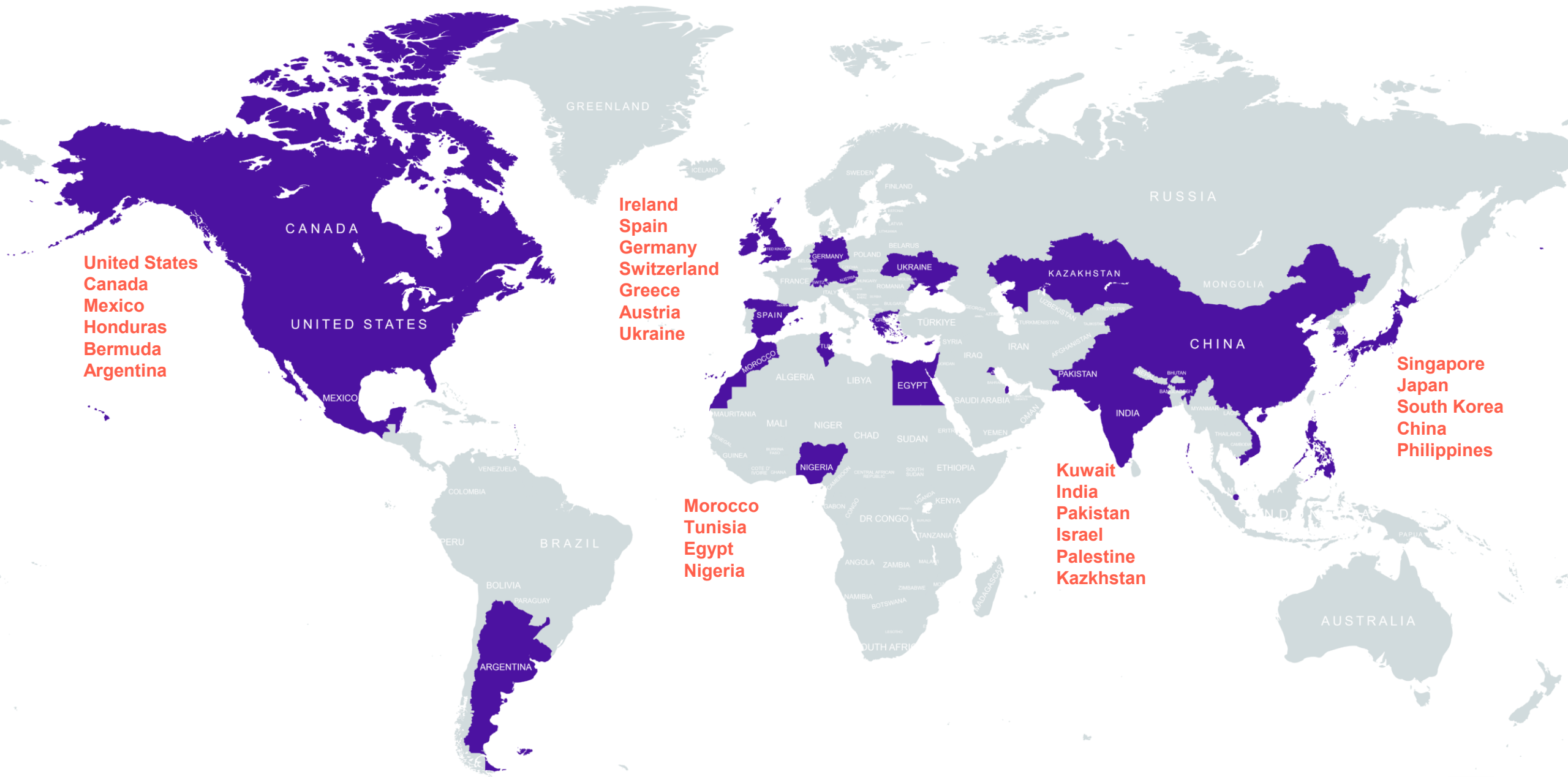
53% of alumni who launched a business are still in touch with at least one volunteer from their NFTE experience

81% of alumni said volunteer experience was helpful to their lives outside of NFTE and entrepreneurship

FY26 NFTE U.S. Program Reach

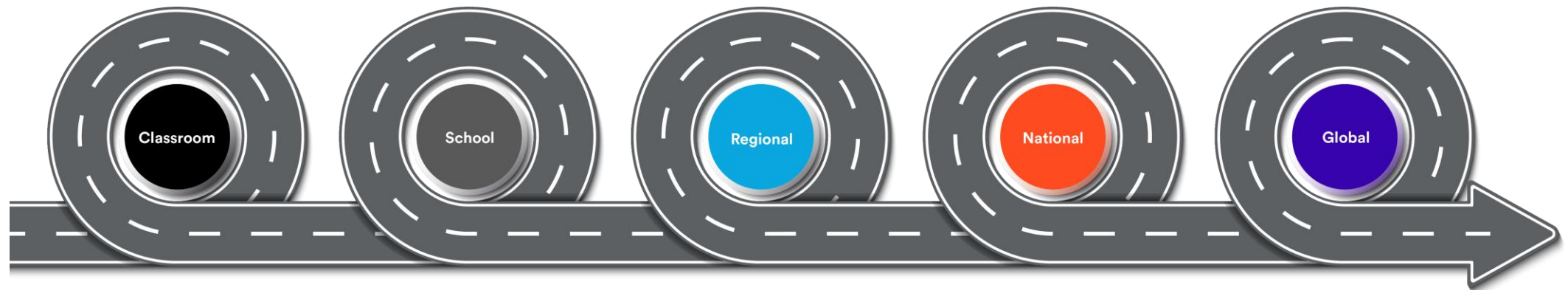


FY26 NFTE Global Reach



Youth Entrepreneurship Challenge Series

- Cash prizes awarded annually to the top student entrepreneurs at the classroom, school/district, regional, national, and global levels.
- Students prepare business plans and pitches with support from teachers and volunteer business coaches. Judges from the business community provide feedback and encouragement.
- Winners at the classroom and school level earn opportunity to advance to regionals, nationals, and the World Youth Entrepreneurship Challenge.
- Competition judges and speakers have included business leaders and entrepreneurs, such as Sarah Kauss, founder of S'well, Daymond John, FuBu founder and Shark Tank star, Jamie Siminoff, founder of Ring, and Saweetie, rapper and philanthropist.





NATIONAL YOUTH ENTREPRENEURSHIP CHALLENGE

Wednesday, October 8, 2025

Presented by



Supported by



[Register here!](#)



WORLD YOUTH ENTREPRENEURSHIP CHALLENGE

NOVEMBER 20, 2025

Delegates Dining Room at the U.N., NYC

Presented by



with support from



NFTE Alumni Network

Alumni get connected with **exclusive opportunities** following their NFTE student experience which provide venues for alumni to **leverage their entrepreneurial mindset**. We offer a network of support to connect alumni to their peers, business and startup communities, and opportunities such as NFTE's **Founders Forum**, internships, and exclusive scholarships.



College – Scholarships & academic opportunities

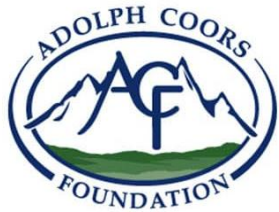


Career – Internships & professional opportunities



Startup – Incubators, Mentors, & guidance on launching your business

Key Supporters



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Sandra Rosa

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Thank You

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